Financial Statements

California Association of Professional Employees

December 31, 2016 and 2015

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Certified Public Accountants and Management Consultants

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Independent Auditor's Report

To the Board of Directors **California Association of Professional Employees** Los Angeles, California

We have audited the accompanying financial statements of California Association of Professional Employees (a nonprofit organization), which comprise the statements of financial position as of December 31, 2016 and 2015, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



INDEPENDENT AUDITORS' REPORT Page Two

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of California Association of Professional Employees as of December 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

HAYNIE & Company

November 20, 2017 Newport Beach, California

Statements of Financial Position December 31, 2016 and 2015

				201	6					2015
	General Fund (Unrestricted)		C (Te	Political Action ommittee emporarily estricted)	FAIR Political Action Committee (Temporarily Restricted)		Total			Total
<u>ASSETS</u>										
Cash and cash equivalents: Petty cash Checking accounts Money market fund	\$	500 655,975 661,132	\$	- 111,045 -	\$	35,715 -	\$	500 802,735 661,132	\$	500 581,666 661,216
Total cash and cash equivalents		1,317,607		111,045		35,715		1,464,367	_	1,243,382
Other assets:										
Prepaid expenses		7,215		-		-		7,215		7,157
Other assets		7,186		-		-		7,186		10,352
Trust admin fees receivable		26,581			_			26,581		-
Total other assets		40,982					_	40,982	_	17,509
Property and equipment:										
Office furniture and equipment		98,513		-		-		98,513		98,513
Computer hardware		37,690		-		-		37,690		37,690
Computer software		12,536				_		12,536		9,141
		148,739		-		-		148,739		145,344
Less accumulated depreciation		(119,631)						(119,631)	_	(104,025)
Total property and equipment		29,108						29,108		41,319
Total assets	\$	1,387,697	\$	111,045	\$	35,715	\$	1,534,457	\$	1,302,210

Statements of Financial Position December 31, 2016 and 2015

				201	6					2015
		Political FAIR Political								
		Action Action								
		General Committee				Committee				
		Fund (Temporarily ((Temporarily					
	(U	nrestricted)	R	estricted)	Restricted)		_	Total		Total
LIABILITIES AND NET ASSETS										
Liabilities:										
Expenses payable	\$	17,888	\$	-	\$	-	\$	17,888	\$	18,912
Accrued vacation benefits		91,533		-		-		91,533		105,376
Staff retirement payable		42,892						42,892		51,121
Total liabilities		152,313		-		-		152,313		175,409
Net assets		1,235,384		111,045		35,715		1,382,144		1,126,801
Total liabilities and net assets	\$	1,387,697	\$	111,045	\$	35,715	\$	1,534,457	\$	1,302,210

Statements of Activities
For the Years Ended December 31, 2016 and 2015

		2015			
		Political Action	FAIR Political Action		
	General	Committee	Committee		
	Fund	(Temporarily	(Temporarily		
	(Unrestricted)	Restricted)	Restricted)	Total	Total
Revenues:					
Dues from members	\$ 1,273,771	\$ -	\$ -	\$ 1,273,771	\$ 1,250,083
Member contributions	-	85,898	6,480	92,378	92,004
Agency shop fees	289,832	-	-	289,832	290,250
Affiliated membership fees	36	-	-	36	36
Administration fees	137,056	-	-	137,056	141,699
Unrealized gain (loss) on investment	-	-	-	-	(580)
Interest income	837			837	2,497
Total revenues	1,701,532	85,898	6,480	1,793,910	1,775,989
Expenses:					
Program services	1,083,444	81,400	50	1,164,894	1,217,960
Support services:					
General and administrative	373,672			373,672	426,782
Total expenses	1,457,116	81,400	50	1,538,566	1,644,742
Increase in net assets	244,416	4,498	6,430	255,344	131,247
Net agets beginning of your	000.069	106 5 47	20.205	1 106 000	005 554
Net assets, beginning of year	990,968	106,547	29,285	1,126,800	995,554
Net assets, end of year	\$ 1,235,384	\$ 111,045	\$ 35,715	\$ 1,382,144	\$ 1,126,801

Statement of Functional Expenses For the Year Ended December 31, 2016

	F	Program	Ge	neral and		
		Services	Adm	ninistrative	Fundraising	 Total
Salaries and wages	\$	450,620	\$	166,668	\$ -	\$ 617,288
Temporary help		17,768		6,647	-	24,415
Payroll taxes		36,355		13,447	-	49,802
Welfare benefits		90,885		33,615	-	124,500
401(k) retirement benefits		48,422		17,910	-	66,332
Legal fees and expenses		48,498		-	-	48,498
Accounting and auditing fees		-		19,265	-	19,265
Computer programming expenses		21,774		9,812	-	31,586
401(k) plan administrative fees		-		951	-	951
National Marine Engineers' Beneficial						
Association affiliation fees		40,328		-	-	40,328
Delegate and negotiations expense		23,037		-	-	23,037
Auto expenses		3,306		-	-	3,306
Meeting expenses		58,871		21,774	-	80,645
Member communications		42,855		-	-	42,855
Movie tickets		994		-	-	994
Field program		4,534		-	-	4,534
Awards expense		11,873		-	-	11,873
Public relations		12,500		-	-	12,500
Los Angeles County Coalition						
shared expenses		18,494		-	-	18,494
Elections		-		8,627	-	8,627
Political contributions		81,350		-	-	81,350
FPPC reports & FTB responses		100		-	-	100
Depreciation and amortization		11,392		4,214	-	15,606
Bank charges		-		634	-	634
Insurance expense		-		8,923	-	8,923
Office supplies and expenses		3,398		4,202	-	7,600
Payroll processing fees		-		6,176	-	6,176
Photocopier expense		1,977		731	-	2,708
Postage and delivery		10,436		3,907	-	14,343
Printing		1,456		538	-	1,994
Recruitment expenses		2,325		-	-	2,325
Rent expense		95,310		35,252	-	130,562
Repairs and maintenance		-		1,110	-	1,110
Special events		3,545		-	-	3,545
Subscriptions and publications		10,144		3,752	-	13,896
Taxes and licenses		-		951	-	951
Telephone		12,346		4,567		 16,913
	\$	1,164,893	<u>\$</u>	373,673	\$ -	\$ 1,538,566

See notes to financial statements.

Statement of Functional Expenses For the Year Ended December 31, 2015

	F	Program	Ge	neral and		
		Services	Adm	ninistrative	Fundraising	 Total
Salaries and wages	\$	556,869	\$	205,965	\$ -	\$ 762,834
Temporary help		1,413		522	-	1,935
Payroll taxes		42,963		15,891	-	58,854
Welfare benefits		107,663		39,820	-	147,483
401(k) retirement benefits		53,351		19,733	-	73,084
Legal fees and expenses		51,449		-	-	51,449
Accounting and auditing fees		-		25,525	-	25,525
Computer programming expenses		20,925		9,468	-	30,393
401(k) plan administrative fees		-		3,551	-	3,551
National Marine Engineers' Beneficial						
Association affiliation fees		42,319		-	-	42,319
Delegate and negotiations expense		57,118		-	-	57,118
Auto expenses		4,273		-	-	4,273
Meeting expenses		46,266		17,112	-	63,378
Member communications		33,312		-	-	33,312
Movie tickets		4,111		-	-	4,111
Field program		6,629		-	-	6,629
Awards expense		1,668		-	-	1,668
Public relations		18		-	-	18
Los Angeles County Coalition						
shared expenses		20,874		-	-	20,874
Elections		-		7,805	-	7,805
Political contributions		9,900		-	-	9,900
FPPC reports & FTB responses		100		-	-	100
Depreciation and amortization		12,190		4,508	-	16,698
Bank charges		-		763	-	763
Insurance expense		-		12,394	-	12,394
Office supplies and expenses		4,791		3,976	-	8,767
Payroll processing fees		-		5,917	-	5,917
Photocopier expense		2,680		991	-	3,671
Postage and delivery		12,825		4,866	-	17,691
Printing		5,706		2,110	-	7,816
Recruitment expenses		2,975		-	-	2,975
Rent expense		93,125		34,443	-	127,568
Repairs and maintenance		-		2,311	-	2,311
Special events		1,721		-	-	1,721
Subscriptions and publications		9,404		3,478	-	12,882
Taxes and licenses		-		1,445	-	1,445
Telephone		11,322		4,188		 15,510
	\$	1,217,960	\$	426,782	<u>\$</u> _	\$ 1,644,742

See notes to financial statements.

Statements of Cash Flows - All Funds For the Years Ended December 31, 2016 and 2015

	2016			2015	
Cash flows from operating activities:					
Changes in net assets:					
General fund	\$	244,416	\$	49,243	
Political Action Committee		4,498		74,902	
FAIR Political Action Committee		6,430		7,102	
		255,344		131,247	
Adjustments to reconcile changes in net assets to					
net cash provided by operating activities:					
Depreciation and amortization expense		15,606		16,698	
(Increase) decrease in:					
Prepaid expenses		(58)		6,178	
Other assets		3,166		(6,966)	
Trust admin fees receivable		(26,581)		-	
Increase (decrease) in:					
Expenses payable		(1,024)		(10,349)	
Accrued vacation benefits		(13,843)		6,687	
Staff retirement payable		(8,229)		3,335	
Total from operating activities		224,381		146,830	
Cash flows from investing activities:					
Proceeds from investments		_		225,580	
Purchase of property and equipment		(3,396)		(10,406)	
Total from investing activities		(3,396)		215,174	
Cash flows from financing activities:		-		-	
•					
Net increase		220,985		362,004	
Cash and cash equivalents, beginning of year		1,243,382		881,378	
Cash and cash equivalents, end of year	\$	1,464,367	\$	1,243,382	
Supplemental disclosure of cash flow information:					
Cash paid during the year for:					
Income taxes	\$	_	\$	_	
Interest	\$		<u>\$</u>		
morest	Ψ	<u></u>	Ψ		

See notes to financial statements.

Notes to Financial Statements

1. DESCRIPTION OF ENTITY

General Fund

The California Association of Professional Employees (the "Association") was formed in 1964 in Los Angeles, California, as a nonprofit corporation to initiate, sponsor, promote and carry out plans, policies and activities, which will tend to advance the health, comfort, morale and economic welfare of all member employees of public agencies or public corporations. The Association represents approximately 2,700 employees of the County of Los Angeles and sanitation districts of Los Angeles County in collective bargaining matters and its primary source of revenues are dues from approximately 1,700 members.

Political Action Committee ("PAC")

The Association formed a Political Action Committee ("PAC") for the purpose of supporting state and local candidates to further the goals of organized labor and collective bargaining within the State of California. The PAC is funded by voluntary dues allocations from the General Fund and voluntary contributions from members of the Association. The monthly allocation of \$3 was raised to \$5 per member in 2015, and the PAC has been in effect since January 1, 1994.

FAIR Political Action Committee ("FAIR PAC")

In February 2005, the Board of Directors formed a second political action committee, the Fight Arnold's Irresponsible Reforms Political Action Committee ("FAIR PAC"), for the purpose of protecting the pension and post-retirement benefits of its members by supporting certain state-wide elections and propositions in California. FAIR PAC is funded by voluntary contributions from the Association's members, certain vendors of the Association and special events organized to further the goals of FAIR PAC.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Method of accounting

Dues from members, affiliation fees, interest income, reimbursements and other revenues are reported on the accrual basis. All expenses are reported on the accrual basis except for a nominal amount of recurring monthly expenses.

Notes to Financial Statements

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Functional allocation of expenses

The costs of providing programs and support services have been summarized on the statements of functional expenses. All revenues and expenses pertain to unrestricted net assets for the general fund. All revenue and expenses pertain to temporarily restricted net assets for the PAC and FAIR PAC.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

Fair value of financial instruments

The carrying value of cash and cash equivalents, receivables, prepaid expenses, and expenses payable approximate their fair values due to the short-term nature of these instruments.

Tax-exempt status

No provision is made in the General Fund for federal or state income tax. The Association has received tax-exempt status from the federal government under Internal Revenue Code Section 501(c)(5) and the State of California under Revenue and Taxation Code Section 23701a. The Political Action Committees (PAC and FAIR-PAC) are subject to federal and California income taxes assessed on the lesser of investment earnings (net of a \$100 exclusion) or the amount of political contributions.

The Association files income tax returns in the U.S. federal and California jurisdictions. Generally, the Association's tax returns remain open for federal income tax examination for three years from the date of filing and four years for California.

Notes to Financial Statements

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

<u>Tax-exempt status (continued)</u>

The Association follows the provisions of uncertain tax positions as addressed in FASB Accounting Standards Codification 740-10-65-1. The Association recognized no increase in the liability for unrecognized tax benefits. The Association has no tax position as of December 31, 2016 and 2015, for which the ultimate deductibility is highly certain but for which there is uncertainty about the timing of such deductibility. The Association recognizes interest accrued related to unrecognized tax benefits in interest expense and penalties in operating expenses. No such interest or penalties were recognized during the periods presented. The Association had no accruals for interest and penalties as of December 31, 2016 and 2015.

Contributions

The Association adopted the Financial Accounting Standards Board ("FASB") authoritative guidance in connection with accounting for contributions received and contributions made. The guidance by the FASB requires the Association to distinguish between any contributions that increase permanently restricted net assets, temporarily restricted net assets, and unrestricted net assets. It also requires recognition of contributions, including contributed services meeting certain criteria, at fair values. Unconditional promises by the Association to make contributions are recognized as expenses in the period when the promise is made.

Cash and cash equivalents

Cash and cash equivalents consists of cash on hand and cash deposited with financial institutions in checking accounts and money market funds. For purposes of the statement of cash flows, the Association considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. The Association, from time to time, maintains cash balances in excess of Federal Deposit Insurance Corporation (FDIC) insurance coverage limits. As of December 31, 2016 and 2015, the aggregate balances that exceeded these limits approximated \$501,000 and \$224,000, respectively. The Association performs reviews of the relative credit rating of its banks to lower its risk.

Notes to Financial Statements

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

<u>Investments</u>

The Association has adopted the FASB authoritative guidance in connection with accounting for certain investments held by not-for-profit organizations. Accordingly, investments are stated at market value as of the balance sheet date. Fluctuations between the market value and the historical cost are reported as unrealized gains or losses in the statement of activities. The Association, from time to time, maintains certain concentrations that exceed the Securities Investor Protection Corporation limits.

Property and equipment

Property and equipment are stated at cost. Depreciation is determined for related groups of assets under the straight-line and accelerated methods based upon their estimated useful lives, ranging from three to ten years. Minor renewals or replacements and maintenance and repairs are expensed. Major replacements and improvements are capitalized.

Long-lived assets

Management reviews long-lived assets for impairment when circumstances indicate the carrying amount of an asset may not be recoverable based on the undiscounted future cash flows of the asset. If the carrying amount of an asset may not be recoverable, a write-down to fair value is recorded. Fair values are determined based on the discounted cash flows, quoted market values, or external appraisals, as applicable. Long-lived assets are reviewed for impairment at the individual asset or the asset group level for which the lowest level of independent cash flows can be identified. Management has evaluated the long-lived assets and has not identified any impairment as of December 31, 2016 and 2015.

Subsequent events

Subsequent events have been evaluated through November 20, 2017, which is the date the financial statements were available.

Notes to Financial Statements

3. INVESTMENTS

The authoritative guidance issued by FASB relating to fair value measurements, establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 consists of unadjusted quoted prices in active markets for identical assets and have the highest level of reliability, level 2 inputs are those that are observable, either directly or indirectly, for the asset or liability other than quoted prices included in level 1, and level 3, which are unobservable, are used when level 1 and 2 inputs are not available. As of December 31, 2016 and 2015, the Association's investments consist of certificates of deposits and are categorized using level 1 inputs.

Fair values of investments are measured using valuation techniques under a market, income or cost approach. The Association uses a market approach for valuing its investments wherein prices or relevant information derived from market transactions for identical or comparable assets are used in determining the respective fair values.

4. **LEASE COMMITMENTS**

In 2014, the Association entered into a new five year lease agreement with a related party for office space in Pasadena, California. Based on the terms of the agreement, the Association's initial rent is approximately \$10,000 per month and will be adjusted annually based on the changes in the U.S. Consumer Price Index. The lease agreement expires in March 2019. The total rent expense was approximately \$130,600 and \$127,600 for the years ended December 31, 2016 and 2015, respectively.

The Association leases postal equipment under a five year operating lease expiring in April of 2017. Quarterly lease payments approximate \$592. Lease expense in connection with office equipment was \$2,368 and \$2,368 for the years ended December 31, 2016 and 2015, respectively.

The future annual minimum lease payments required under the above lease commitments as of December 31, 2016 are as follows:

2017	\$ 120,453
2018	119,664
2019	 29,916
Total	\$ 270,033

Notes to Financial Statements

5. RELATED PARTY TRANSACTIONS-BENEFIT TRUST ADMINISTRATION

The Association established the California Association of Professional Employees Benefit Trust ("the Trust") to provide alternative health and welfare coverage for its members and other participants affiliated with the County of Los Angeles. The Trust is governed by a board of trustees consisting of 5 members appointed by the officers of the Association.

The Association charges the Trust an administrative fee based on an estimate of the costs incurred by the Association to administer the Trust. Administration fees for the years ended December 31, 2016 and 2015 were \$137,056 and \$141,699 respectively.

The Association also is a contributing employer to the Trust. Total employer contributions to the Trust for health and welfare benefits for the years ended December 31, 2016 and 2015 were \$110,900 and \$133,202, respectively.

As indicated in note 4, the Association has a lease agreement with the Trust.

6. RETIREMENT PLAN

The Association has a retirement savings 401(k) plan covering substantially all employees. The plan provides that employees who have attained age 21 and completed one year of service with the Association may voluntarily contribute up to the maximum amount allowable by law of their compensation for the plan year. Employer contributions are equal to 100% of the employee's contributions up to 4% of that employee's compensation. Employer contributions were approximately \$63,430 and \$73,084 for the years ended December 31, 2016 and 2015, respectively.